



SOUTH DAKOTA BOARD OF REGENTS
ACADEMIC AFFAIRS FORMS

Revised Course Request: Unique Course
(Substantive Modification)

Use this form to request a substantive change to an existing unique course. Consult the system course database for information about existing courses. If the course revision is for an approved General Education course, please see the Revision to General Education Requirements Form. Signatures are required on the final form submitted to the Academic Affairs Council (AAC).

<u>NSU</u> Institution	<u>Sal Villegas</u> Form Initiator	<u>Kristi Bockorny</u> Dean's Approval Signature	<u>4/3/2025</u> Date
<u>NSU</u> Institution	<u>School of Business</u> Division/Department	<u>Michael Wanous</u> Institutional Approval Signature	<u>5/6/2025</u> Date

Section 1. Existing Course Title and Description

If changing from a course that previously had only a lecture or laboratory component to a composite course, identify both the course and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete course description as it appears in the system course database including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
BADM 449	Commercial and Ag Lending	3

Course Description
This course will focus on the loan transaction process and the impact of commercial and mortgage lending on the institution's asset quality. Course content will discuss collateral, covenants, pricing, documentation, borrower monitoring, and credit analysis. Loan portfolio acquisition, maintenance, and management will also be an integral part of the course.

Section 2. Modification(s) Requested

2.1. This modification will include (place an "X" in the box for all that apply):

☒ **A change in description/subject matter content (enter revised description below).**

This course will focus on the loan transaction process and the impact of commercial and agricultural lending on the institution's asset quality. Course content will discuss collateral, covenants, pricing, documentation, borrower monitoring, and credit analysis. Loan portfolio acquisition, maintenance, and management will also be an integral part of the course.
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Note: Course descriptions are short, concise summaries that typically do not exceed 75 words. DO: Address the content of the course and write descriptions using active verbs (e.g., explore, learn, develop, etc.). DO NOT: Repeat

the title of the course, layout the syllabus, use pronouns such as “we” and “you,” or rely on specialized jargon, vague phrases, or clichés.

Current

New

☐ **Change in instructional method** _____ to _____

☐ **Addition/deletion of a lab/lecture component (*explain below*)**

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If the addition of a lab/lecture component requires a change in pre-requisites or co-requisites, indicate below (add lines as needed, make sure to copy and paste formatting)

Prefix & No.	Course Title	Pre-Req/Co-Req?
		Choose an item.

Will the grade for this lab/lecture component be limited to S/U (pass/fail)?

☐ Yes

☐ No

Will section enrollment for the lab/lecture component be capped?

☐ Yes, max per section: _____

☐ No

☐ **Change to existing unique course:**

Prefix & No.	Course Title	Credits

NOTE: Use the Authority to Offer an Existing Course Form to request authorization to offer an existing common or unique course.

Effective term of the change: Fall 2025

☐ **Explain any additional minor changes proposed at this time below (if needed):**

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2.2. Add justification for all changes noted above:

Current course description does not mention agricultural lending, rather mortgage lending which is outside the scope of this course.
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Section 3. Other Course Information

3.1. Will this course equate (i.e., be considered the same course for degree completion) with any other unique or common courses in the common course database?

☐ Yes

☒ No

If yes, indicate the course(s) to which the course will equate (add lines as needed):

Prefix & No.	Course Title

Section 4. Department and Course Codes (Completed by University Academic Affairs)

	<u>Current</u>		<u>New</u>
<input type="checkbox"/> Change in University Department Code	_____	to	_____
<input type="checkbox"/> Change in Banner Department Code	_____	to	_____
<input type="checkbox"/> Change in CIP Code	_____	to	_____