

## Program to Program Articulation Agreement

Between  
Northeast Iowa Community College  
Calmar/Peosta, IA  
And  
Northern State University  
Aberdeen, SD

Agreement with Respect to Applying the  
**BUSINESS ADMINISTRATION**  
Associate of Arts degree program at Northeast Iowa Community College  
Toward the  
**BUSINESS MAJORS**  
Bachelor of Science Degree Programs at NSU

### I. Parties

The parties to this agreement are Northern State University (NSU) Aberdeen, South Dakota and Northeast Iowa Community College (NICC), Calmar/Peosta, Iowa.

### II. Purpose

The purpose of this agreement is to:

- A. Have a signed articulation agreement that addresses the varying needs of students and complementary nature of the institutions' programs;
- B. Extend and clarify educational opportunities for students; and
- C. Provide NICC students who have completed the A.A. degree in Business Administration an opportunity to earn a Bachelor of Science degree with a major in Accounting, Banking and Financial Services, Business Administration, Economics, Finance, Management, Management Information Systems, or Marketing.

### III. Academic Program

Graduation Requirements for the BS in Business Administration at NSU:

General Education from NICC 40 credits

Major Core & Major electives from NICC 20 credits

Total from NICC 60 credits

Additional General Education from NSU 2 credits

Additional Business Core from NSU 25 credits

Major requirements from NSU 24-27 credits

General electives 6-9 credits

Total from NSU 60 credits

**Total Credits 120 credits**

- A. Upon successful completion of the AA degree in Business Administration from NICC, with major requirements specified in III.B, below, NSU will accept 60 credits from NICC toward the 120 credit bachelor degree at NSU. BOR Policy 2.5.12 states: "Total transfer credit for work at a junior,

community college (2 year), and/or two-year technical college may not exceed one-half of the hours required for completion of the baccalaureate degree at the accepting institution." For NSU degrees requiring a minimum of 120 credits, that number is 60 credits. Students must meet all Board of Regents policies and university graduation requirements in order to receive a degree. Depending on the courses selected, students may have some extra credits.

**B. Requirements to be completed at NICC:**

NICC General Education Requirements:

COMMUNICATION	NSU EQUIVALENT	
ENG 105	ENGL 101	3
ENG 106 or 108	ENGL 201	3
SPC 112	SPCM 201	3
<b>HUMANITIES</b>		
Literature Elective (choose 1)		3
LIT 101	ENGL 210	
LIT 110	ENGL 241	
LIT 111	ENGL 242	
LIT 142	ENGL 213	
LIT 145	ENGL 213	
LIT 186	ENGL 213	
History Elective (choose 1)		3
ART 203	ARTH 211	
ART 204	ARTH 212	
Humanities Electives (choose 2)		6
MUS 100	MUS 100	
PHIL 100	PHIL 100	
PHIL 105	PHIL 220	
Literature or History courses not used above		
<b>MATH/SCIENCE</b>		
MAT 156	MATH 281	3
Lab Science (choose 2 with labs)		7
CHM 110/111	CHEM 106/106L	
CHM 160/161	CHEM 112/112L	
CHM 170/171	CHEM 114/114L	
PHYS 170/170L	GEOL 101/101L	
ENV 115/116	BIOL 211/211L	
<b>SOCIAL SCIENCE</b>		
ECN 120	ECON 202	3
Social Science Elective (choose 1)		3
GEO 121	GEOG 210	
POL 111	POLS 100	
PSY 111	PSYC 101	
SOC 110	SOC 100	
SOC 115	SOC 150	
SOC 208	ANTH 210	
SOC 120	SOC 250	
<b>ARTS &amp; SCIENCES ELECTIVES (choose 1)</b>		
HIS 151	HIST 151	3

HIS 152		HIST 152	
		TOTAL	40 credits

NICC General Electives

ACC 152	Financial Acct	4
ACC 156	Managerial Acct	4
BCA 212	Intr Comptr Bus App	3
BUS 121	Business Comm	3
BUS 211	Business Stats	3
ECN 130	Princ Microecon	3

NSU EQUIVALENT

ACCT 210	4
ACCT 211	4
MIS 205	3
BADM 244	3
BADM 220	3
ECON 201	3
TOTAL	<u>20</u> credits

NICC TOTAL 60 CREDITS

C. Requirements to be completed at NSU:

GENERAL EDUCATION:

WEL 100/100L

NICC EQUIVALENT

	<u>2</u>
TOTAL	2 CREDITS

BUSINESS CORE:

BADM 284	Career Planning	1
BADM 310	Business Finance	3
BADM 350	Legal Environment of Business	3
BADM 360	Organization and Management	3
BADM 370	Marketing	3
BADM 457	Business Ethics	3
ECON 301	Intermediate Microeconomics, OR	
ECON 302	Intermediate Macroeconomics, OR	
ECON 304	Managerial Economics	3
MIS 325	Management Information Systems	3
BADM 482	Business Policy & Strategy	3

TOTAL 25 CREDITS

See NSU catalog for specific courses:

ACCOUNTING	27 CREDITS
BANKING AND FINANCIAL SERVICES	25 CREDITS
BUSINESS ADMINISTRATION	24 CREDITS
ECONOMICS	24 CREDITS
FINANCE	27 CREDITS
MANAGEMENT	24 CREDITS
MANAGEMENT INFORMATION SYSTEMS	24 CREDITS
MARKETING	24 CREDITS
PROFESSIONAL ACCOUNTING (150 CREDIT PROGRAM)	54 CREDITS

GENERAL ELECTIVES (amount varies, depending on courses selected in general education)

	<u>6-9</u> CREDITS
NSU TOTAL	60 CREDITS

PROGRAM TOTAL 120 CREDITS

Additional requirements:

1. Students transferring from NICC must have a cumulative GPA of "C" (2.0 on a 4.0 scale).
2. In accordance with BOR policy 2:28 students must demonstrate satisfactory performance in writing, mathematics, reading and science reasoning as evidenced by receiving a passing score on all sections of the Collegiate Assessment of Academic Proficiency (CAAP) exam. The exam must be taken during the first semester of enrollment at NSU.
3. Students must take the Exit Exam prior to graduation.
4. Students must achieve a minimum major, institutional and cumulative GPA of 2.0 for graduation.

**IV. Obligations**

Both parties agree to confer with each other on a regular basis regarding changes in curricula involved in this articulation agreement.

**V. Modifications**

This agreement may be modified from time to time by Northern State University and Northeast Iowa Community College with approval by the South Dakota Board of Regents. Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

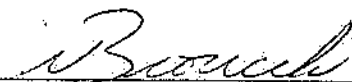
**VI. Effective Date of Agreement**

This agreement will go into effect at the start of the Fall 2014 semester term at Northeast Iowa Community College and NSU. The agreement applies to students who graduated from Northeast Iowa Community College in 2007 and subsequent years.

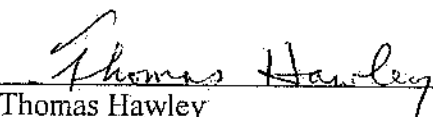
This agreement will be renewed each year unless either party notifies the other in writing of their desire to terminate the agreement.

**VII. Acceptance of Agreement:**

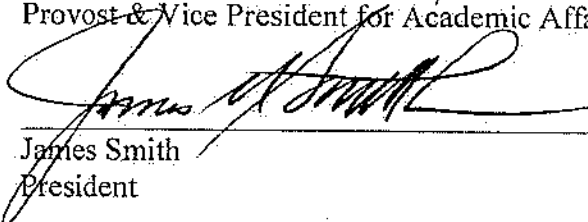
For Northern State University:

  
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Willard Broucek  
Dean, School of Business

Date: 5-8-14

  
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Thomas Hawley  
Provost & Vice President for Academic Affairs

Date: 5-12-2014

  
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James Smith  
President

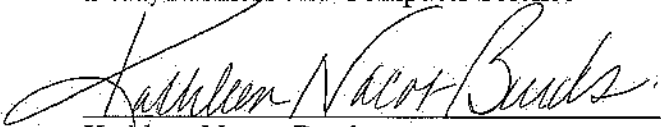
Date: 5/12/14

For Northeast Iowa Community College:



Date: 4/30/14

Todd Ecklund  
Dean, Business and Computer Science



Date: April 29 2014

Kathleen Nacos-Burds  
Vice President of Academic Affairs



Date: MAY 1, 2014

Liang Chee Wee  
President